

**2010 AAML Negotiation Seminar  
May 21-22, 2010**

**Co-Sponsored with Program on Negotiation at Harvard Law School**

**Instructors: Robert Mnookin and Robert Bordone**

**Le Merigot, Santa Monica, California**

Since its inception in 1983, the Program on Negotiation at Harvard Law School (PON) has been recognized as the preeminent executive negotiation training institution in the world. Through the years, the experienced and internationally-renowned faculty has instructed and trained thousands in the area of negotiation and conflict resolution.

We are fortunate, yet again, to have secured the assistance of Professor Robert Mnookin, who has agreed to have PON bi-annually co-sponsor this symposium.

Because of the methods used during the seminar, we must limit those attending to 48. We anticipate that this event will be a sell-out, and that we will have a waiting list of 10 for those who want to attend.

This is a program that you do not want to miss! It will not be offered again until 2012.

The Negotiation Seminar will begin at 1:00 p.m. on Friday, May 21, 2010 and the Southern California Chapter will be sponsoring a cocktail party later that evening. The course will be completed at 5:00 p.m. on Saturday, so that you can make plans to leave at the end of the day, or stay overnight and enjoy all that Santa Monica has to offer.

We have reserved a block of rooms at the Le Merigot in Santa Monica, California. This JW Marriott Beach Hotel and Spa is Santa Monica's highest rated luxury hotel. Located just steps from the beaches of Santa Monica with 3<sup>rd</sup> Street Promenade and the historical Pier a short stroll away. The rate is \$225.00 per night. The cost of the room is not included in the Seminar fee. Please make your reservation directly with the hotel and tell them that you are with the AAML.

Please mail your registration along with your check in the amount of \$1,095.00, payable to the AAML, to Vicki West, Executive Director, AAML, 150 North Michigan Avenue, Suite 1420, Chicago, Illinois 60610.

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Date of Arrival: \_\_\_\_\_

Date of Departure: \_\_\_\_\_